

Invoiced

\$6.7M

YTD



By brand

Roya **\$4.5M**

Bjorn 2.0 **\$0.2M**

Wolfsten **\$1.2M**

Lufte **\$0.7M**

Orders

\$7.1M

YTD

+ 13.3% v LY

\$1.02M

Total order book



Opps at 90%

23

\$264K

Opps created this month

256

\$3.7M

Opps created this year

4,781

+ 3.8% vs LY

\$56M

+ 14% vs LY

10 Hybrid Market Dashboard

G. Calabrese



10 Hybrid Market Dashboard:

Dashboards That Deliver Andy Cotgreave, Amanda Makulec, Jeffrey Shaffer, Steve Wexler, 2025-09-23 A comprehensive guide to building and deploying dashboards that deliver Dashboards That Deliver How to Design Develop and Deploy Dashboards That Work teaches you a complete process of dashboard creation from the initial spark through discovery and prototyping to release and maintenance Its guidance addresses the human and social factors in making successful dashboards You ll learn how to apply the process whether you re a sole data analyst or the head of business intelligence in a large enterprise Also included are over a dozen detailed chapters featuring real world dashboards from different industries healthcare transportation etc departments finance marketing human resources and platforms print desktop cellphone etc There are dashboards designed for different audiences including one that has had 2 5 billion views Each one has a unique creation story you can learn from and apply The expert authors have a combined fifty plus years of hands on experience helping people in hundreds of organizations build effective dashboards They have seen multiple successes and failures bringing their own stories and empathy to help readers survive and thrive in a rapidly changing data landscape You ll learn to Understand the needs of your users and apply those to the language of data analytics Create wireframes and mockups to make the most efficient user experience Choose the appropriate data visualizations for each purpose Release and then measure the success of your dashboard implementation How AI might change how dashboards are developed Whether you are a Chief Data Officer Head of Business Intelligence or a data analyst this book will help you succeed in sharing actionable data informed insights

Risk Management in Global Dispersed Supply Chains - The Case of Obvio! Adrian Kilisch, 2009 Bachelor Thesis from the year 2007 in the subject Business economics Business Management Corporate Governance grade 2 0 University of Paderborn 36 entries in the bibliography language English abstract Obvio Automotoveiculos S A is a new automobile developer and manufacturer of high safety and high performance cars in Rio de Janeiro Brazil The particularity of this young company is the way to manage the supply chain It has succeeded in assembling a network of strong suppliers to incorporate the latest advances in automotive engineering The purpose of this thesis is to scrutinize this unique supply chain and to point out specific risk management aspects Through its globally and virtually dispersed character this SC model while also bearing risks opens up new opportunities for the automotive industry The Greening of the Automotive Industry G. Calabrese, 2016-04-12 An examination of the greening of the automotive industry by the path dependence of countries and carmakers trajectories Three sources of path dependency can be detected business models consumer attitudes and policy regulations The automobile is changing and the race towards alternative driving systems has started Proceedings of International Conference on Computer Science and Communication Engineering (ICCSCE 2025) Jitendra Kumar Katiyar, David Solomon Raju Yellampalli, D. Chandra Mohan, K. K. Singh, B. Venkata Ramana, N. Dinesh Kumar, 2025-11-01 This open access volume presents select proceedings of International Conference on

Computer Science and Communication Engineering ICCSCE 2025 It covers topics such as Big Data Business Intelligence and Knowledge Management Cloud Computing and Mobile Technologies Cluster and Grid Computing Mobile Games and Web Applications E Health and E Services Competitive Strategy Wireless Technologies Mobile Networks Next Generation Networks Sensor and Mesh Networks etc **Focus On: 100 Most Popular Sedans** Wikipedia contributors, *Green Technologies and the Mobility Industry* Andrew Brown, 2010-11-16 This book features 20 SAE technical papers originally published in 2009 and 2010 which showcase how the mobility industry is developing greener products and staying responsive if not ahead of new standards and legal requirements These papers were selected by SAE International's 2010 President Dr Andrew Brown Jr Executive Director and Chief Technologist for Delphi Corporation Authored by international experts from both industry and academia they cover a wide range of cutting edge subjects including powertrain electrification alternative fuels new emissions standards and remediation strategies nanotechnology sustainability in vehicle networking and how various countries are also stepping up to the green challenge *Green Technologies and the Mobility Industry* also offers additional useful information the most recent Delphi Worldwide Emissions Standards booklets which will be shipped with the print version of this title or as part of the PDF download if you purchase the ebook version Exclusive Multimedia Package Watch Dr Andrew Brown Jr describe the new trends in green mobility Download a free SAE presentation on green technologies and the mobility industry Challenging times an interview with Dr Andrew Brown Jr Buy the Set and Save This book is the first in the trilogy from SAE on Safe Green and Connected vehicles in the mobility industry edited by Dr Andrew Brown Jr This trilogy can be purchased in a combination of the following sets *Green Technologies and Active Safety in the Mobility Industry* *Green Technologies and Connectivity in the Mobility Industry* *Active Safety and Connectivity in the Mobility Industry* Buy the Entire 3 Volume Set to Save the Most Green Safe Connected The Future of Mobility **Marketing of High-technology Products and Innovations** Jakki J. Mohr, Sanjit Sengupta, Stanley F. Slater, 2010 This title provides a thorough overview of the issues high tech marketers must address and provides a balance between conceptual discussions and examples small and big business products and services and consumer and business to business marketing contexts

Web Intelligence and Human-Machine Interaction R Vasanthi, Ramaswamy Palaniappan, Kanthavel Radhakrishnan, 2025-10-31 This book gathers selected research papers presented at International Conference on Web Intelligence and Human Machine Interaction ICWIHI 2025 held during 8-9 April 2025 in Salem Tamil Nadu India This book presents a collection of state of the art research work involving cutting edge technologies in the field of web intelligence and human machine interaction It presents original papers that explore the integration of intelligent web technologies with human centered design focusing on areas such as semantic web web data mining user interface design natural language processing and the development of adaptive context aware systems Sales Force Management Joseph F. Hair, Jr., Rolph Anderson, Rajiv Mehta, Barry Babin, 2020-09-16 The second edition of Sales Force Management prepares students for

professional success in the field Focused on the areas of customer loyalty customer relationship management and sales technology this practical resource integrates selling and sales management while highlighting the importance of teamwork in any sales and marketing organization The text presents core concepts using a comprehensive pedagogical framework featuring real world case studies illustrative examples and innovative exercises designed to facilitate a deeper understanding of sales management challenges and to develop stronger sales management skills Supported with a variety of essential ancillary resources for instructors and students Sales Force Management 2nd Edition includes digital multimedia PowerPoints for each chapter equipped with voice over recordings ideal for both distance and in person learning Additional assets include the instructor s manual computerized and printable test banks and a student companion site filled with glossaries flash cards crossword puzzles for reviewing key terms and more Integrating theoretical analytical and pragmatic approaches to sales management the text offers balanced coverage of a diverse range of sales concepts issues and activities This fully updated edition addresses the responsibilities central to managing sales people across multiple channels and through a variety of methods Organized into four parts the text provides an overview of personal selling and sales management discusses planning organizing and developing the sales force examines managing and directing sales force activities and explains effective methods for controlling and evaluating sales force performance *The Clean Energy Industry in California* Grant Ferrier,2011

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