

AP Psych - Social Psychology Test

NAME _____

1. **Scenario:** While watching the news, a viewer sees a report on a driver who ran a red light and immediately assumes the driver must be a reckless person.
Question: This assumption is an example of the:
A. Self-serving bias
B. Fundamental attribution error
C. Confirmation bias
D. Stereotype threat
2. **Scenario:** After a hurricane devastates a city, many residents who did not evacuate are blamed for their "stubbornness," even though public transportation was inadequate.
Question: This tendency to blame individuals rather than situational factors is best explained by:
A. just-world phenomenon
B. Self-fulfilling prophecy
C. Fundamental attribution error
D. Attribution bias
3. **Scenario:** A researcher finds that when people explain their own successes, they emphasize personal effort, but when they fail, they cite external factors.
Question: This discrepancy is known as the:
A. Actor-observer bias
B. Self-serving bias
C. Confirmation bias
D. Highlight bias
4. **Scenario:** In a classroom discussion, a student explains that in individualistic cultures, people tend to believe that behavior is due to personality traits, whereas in collectivistic cultures, situational factors are more likely to be considered.
Question: This observation highlights differences between:
A. Pre-conventional and conventional moral reasoning
B. Individualistic and collectivistic cultures
C. Central and peripheral routes to persuasion
D. Cognitive and affective components of attitudes
5. **Scenario:** A car salesman uses a well-rehearsed sales pitch and catchy slogans to persuade customers, rather than detailed specifications of the car.
Question: This approach is an example of persuasion via the:
A. Central route
B. Peripheral route
C. Cognitive dissonance route
D. Foot-in-the-door phenomenon

20ap Psychology Multiple Choice Answer Key

Guillaume Favre



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Learning Psychology and Understanding Human Behavior McConnell, 1992 *The Publishers Weekly* ,1889
American Book Publishing Record ,1970 The Education Index ,1984 *Social Sciences Index* ,1998 **Graduate Study in Psychology** ,1994 **International Index to Periodicals** ,1949 An author and subject index to publications in fields of anthropology archaeology and classical studies economics folklore geography history language and literature music philosophy political science religion and theology sociology and theatre arts **Applied Science & Technology Index** ,1996 Business Periodicals Index ,2006 **Biological & Agricultural Index** ,1975

Whispering the Secrets of Language: An Psychological Journey through **20ap Psychology Multiple Choice Answer Key**

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