

EXAMPLE ON HOW TO ANSWER CASE STUDY?

Sample case :

Farid was a director of Lotos Mall. He instructed his manager to sell some items at the higher price than they advertised. Thus, the company had been sued for misdescription offences. Farid has been blamed for the offence. However, Farid claimed that the company that was to be blame for the offence, not him. Was the offence committed by Lotos Mall or by Farid?

1. Issue :

- a. Whether the company can be blamed solely for the offences or not
- b. Whether farid can be held responsible for that offences of misdescription of price or the Lotos Mall?

2. Formulation : In Farid situation, Farid should be held responsible for the offence. It is because he had given instruction his manager to sell some of the items at a higher price. When a company commit wrong action, the company cannot think or act by himself to commit such wrong action. Thus we have to look behind the veil of the company to determine the person who shall be responsible for the wrong doing.

3. Legal Principle and supporting case :

Section 20 CA provides that a company incorporated under this Act is a body corporate and shall :

- (a) have legal personality separate from that of its members; and
- (b) continue in existence until it is removed from the register.

Further, **Section 21** states that the companies will have unlimited capacity and will be capable of exercising all the functions of a body corporate and have the full capacity to carry on or undertake any business or activity including:

- (a) to sue and be sued;
- (b) to acquire, own, hold, develop or dispose of any property;
- (c) to do any act which it may do or to enter into transactions.

A company shall have the full rights, powers and privileges for the above purposes.

Supporting case :

In the case of **SALOMON v SALOMON & CO. LTD**

Salomon, a sole trader as a leather and boot merchant sold his business to Salomon & Co. Ltd, a company he formed with his wife and children. Payment for the purchase was partially effected debentures issued by the company to Salomon. The company later went into liquidation and its assets were not enough to satisfy its creditors. Mr. Salomon however claim priority over the other debtors as he was a secured creditor.

Held: Mr. Salomon the creditor is a person separate and distinct from Salomon & Co. Ltd even though Mr. Salomon was the majority shareholder of the company.

LEE v. LEE'S AIR FARMING (1961) AC 12

Answer Of International Business Case Study Questions

**Stephan Rothlin, Dennis
McCann, Parissa Haghirian**



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International Business Henry Kyambalesa, 2004

International Business Case Studies For the Multicultural Marketplace Robert T. Moran, David O. Braaten Ph.D., John Walsh, D.B.A., 2013-01-11 An important collection of international case studies and commentary from the award winning authors of Managing Cultural Differences A comprehensive exploration of all aspects of multicultural management from forming strategic alliances to negotiations to marketing and service excellence

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International Business and Culture Małgorzata Bartosik-Purgat,Monika Guzek,2024-06-14 International Business and Culture Challenges in Cross Cultural Marketing and Management explores the intricate relationship between culture and business offering valuable insights for both practitioners and scholars The authors delve into the profound impact of cultural dimensions on various aspects of international business marketing human resource

management and organisational structure They examine the theoretical frameworks underpinning these studies through a meticulous narrative literature review and case studies The significance of understanding cultural influences on business decisions becomes paramount in an increasingly interconnected world The book addresses challenges faced by companies operating across diverse cultures emphasising the need for adaptation in international marketing and management Based on practical examples the research focuses on identifying the most culturally sensitive areas in international business and explores the crucial cultural determinants influencing engagement with foreign markets The book's theoretical background spans international business marketing and management and it is intertwined with cultural concepts from Hofstede and Hall It consists of 16 chapters covering marketing and communication strategies across cultures cultural aspects of international business and cross cultural management based on practical examples of Duracell Inc PepsiCo Volkswagen VELUX Group and Amica Group among others The book highlights the undeniable interconnectedness of culture and business As businesses expand internationally the symbiotic relationship between culture and business remains a pivotal factor influencing success and growth

Case Study Methodology in Higher Education Baron, Annette, McNeal, Kelly, 2019-06-28 In higher education case studies can be utilized to have students put themselves into problems faced by a protagonist and by doing so address academic or career related issues Working through these issues provides students with an opportunity to gain applied perspective and experiences Professors in higher education who choose this method of teaching require navigational tools to ensure that students achieve stated learning objectives Case Study Methodology in Higher Education is an essential research publication that focuses on the history and theories relating to case study methodology including techniques for writing case studies and utilizing them in university settings to prepare students for real life career related scenarios This publication features a wide range of topics such as educational leadership case writing and teacher education It is essential for educators career professionals higher education faculty researchers and students

[Diaspora Networks in International Business](#) Maria Elo, Indianna Minto-Coy, 2018-08-12 This contributed volume focuses on diasporans their characteristics networks resources and activities in relation to international business and entrepreneurship It presents an overview of diaspora concepts from an economic perspective and analyzes the global economic and societal effects and mechanisms revealing both positive and negative aspects of diaspora activities Providing insights into the socio cultural influences it discusses diaspora entrepreneurship and international business the respective organisational models investments and business types Lastly it offers an assessment of managing diaspora resources and policymaking This book was created by an interdisciplinary team of editors co authors and reviewers including historians sociologists psychologists linguists and ethnologists as well as experts in public policy international business marketing and entrepreneurship This unique team many of the authors are themselves diasporans with an extensive understanding of their topic provides the first global academic platform on the subject combining the latest empirical evidence from developing emerging transitional and

developed countries with various combinations of diaspora flows that to date have received little attention *International Business, International Adaptation* Shad Morris, James Oldroyd, 2023 With the incisive and comprehensive exploration of international business in the modern world in this edition of *International Business* an accomplished team of educators and business practitioners delivers a revitalized approach to the discipline that brings international business to life This edition of the book includes one of a kind chapters on sustainability poverty and innovation as well as explorations of the COVID 19 pandemic and its effects on commerce the business implications of social and civic justice race and inequality debates and new case studies including one on equity diversity and inclusion at Microsoft The book efficiently prepares students for the global economy and transforms the authors impressive international experience at multinational corporations into an indispensable pedagogical resource This international adaptation further strengthens the bond between the readers and the contemporary world of international business through the introduction of new case studies caselets illustrations and exhibits related to India Australia bilateral trade association solar mamas of Sudan evolution of Islamic banking in Tanzania McDonald s kosher menu in Israel and so on It takes us through the emerging factors affecting the international business such as digital transformation and global supply chain strategies post COVID 19 Critical thinking questions added at the end of each chapter will encourage the students to think analytically and delve deeper into the topic

International Business Management Pradip Kumar Sinha, Sanchari Sinha, 2009 In today s rapidly changing scenario of the world the study of international business management has become necessary for management students This book has been developed to set a new standard for international business textbooks The book provides a comprehensive and up to date coverage of all the related world issues with special reference to India It is written in simple language and maintains an integrated and logical flow from beginning to end The book mainly focuses on managerial implications which caters to the needs of management students The book presents a thorough review of economies and politics of international trade and investment and various functions and forms of Global monetary system It is hoped that this book will definitely be liked and appreciated by the readers students

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contributions provide critical novel and innovative perspectives on the case study in IB and IM research The book offers inspiration to case authors and an authoritative methodological reference for those publishing and reviewing case research It will also be highly regarded by postgraduate and doctoral students in IB and IM as well as both qualitative and quantitative researchers in the field

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