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For Beginners Black Friday Sale

Alex Harris

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global business your foundation has to be strong Not only the product has to stand out in the marketplace but your mind and vision have to be tuned to become a long term player with grit and determination One of the common mistakes that I have seen in my professional career is that people assume too many things about foreign markets. The presumption starts with the fact that something that is going well in local markets also has the potential to be exported abroad However the reality is that one size fits all does not work in international markets Something that goes well in Nepal may not work at all in Kuwait It s all about understanding your avatar properly and making your strategy accordingly In my view to make a real impact in the global markets we need to encourage and empower the small exporters and entrepreneurs so that they develop enough courage and confidence to create a positive impact in international business We need to ensure that people engaged in global trade are empowered with the right knowledge and skills so that they can stand for something beyond themselves and guide others to lead and win the global marketplace This book is an attempt to uncover the various strategies and best practices that are needed to succeed in international trade Some companies brands come from nowhere and become a sensation in the global arena Some even become a part of the culture and adapt themselves to mix with the local markets Also the concept of globalization has completely changed the rules of international business But is the concept of globalization really universal Is it real or imaginary. The truth is that the world of global business is dynamic and changing every moment wherein nothing is permanent Like a flowing river things are changing all along So the competitive advantage that a firm has today becomes obsolete soon and later becomes its biggest liability in 3 this ever changing environment This book will be useful for students exporters as well as practising managers as it has several learnings and incredible stories of individuals as well as brands that came along through challenging times Brands that boomed in World war 1 and 2 the period of the great depression and of course the modern internet age phase have been widely covered The book has amazing tales of innovation determination and entrepreneurship Written like a practical guide the book has a buffet of past research deft reasoning and analysis of the events that guided most of the global trade The learnings that you get from this unique book that has several published posts will definitely change your perspective on international trade and will help you evolve your strategies to enter the international business with more knowledge and avoid costly mistakes After all each cent counts in global business Boost **E-commerce Sales and Make More Money** Alex Harris, 2014-10-14 In this book I ll be sharing with you some of the most effective e commerce tips I ve learned over the years These tips will teach you how you can improve your web store to make more money over the next holiday season drive more traffic and strengthen sales and leads to maximize your return on investment ROI I ve done my best to cover everything you need to help you get more revenue opt ins and profit from your e commerce website Get actionable advice for your ecommerce store for example Making More Money this Holiday Season Getting More Website Traffic SEO Tips Promotional Email Campaigns Analytics Setup and Review Creating Landing Pages Improving Conversion Rates Generating More Opt In Leads Increasing Retention Anyone selling products or services online

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