

# Allama Iqbal Open University

Level: Bachelor

Semester: Spring 2016

Paper: Fundamentals of Business (463)

Max Marks: 100

Time: 3 Hours

Pass Marks: 40

**Note: Attempt five questions. All carry equal marks.**

- Q.1: What is a business? Explain in detail the different types of businesses that a person may do in Pakistan.
- Q.2: What is a partnership? Explain in detail the types of partners and the rights and duties of partners in partnership firm.
- Q.3: What is pricing? Explain in detail the factors to be considered by businessman for selecting prices for its products.
- Q.4: What is purchasing and inventory control? Explain the importance of inventory control for a manufacturing business.
- Q.5: What is meant by the term "recruitment"? Explain in detail the process of recruitment for a large business firm.
- Q.6: What is a budget? Explain in detail the different types of budgets prepared in a manufacturing business.
- Q.7: What is the international trade? Explain in detail the factors to be considered for increasing the exports of a business.
- Q.8: Discuss in detail the following concepts:
- Income Tax
  - Stock Exchange
  - Financial Statements
  - Public Company
  - Insurance

# Allama Iqbal Open University Sample Papers

**Otto Peters**



## Allama Iqbal Open University Sample Papers:

*Allama Iqbal Open University* Allama Iqbal Open University (Pakistan),1986      *Distance Education System and the Role of Allama Iqbal Open University* Ghulām ‘Alī Allānā,1987      **Open and Distance Education** Mr. Rohit Manglik,2023-03-23

In this book we will study about the concepts delivery models and advantages of open and distance learning systems

*Resources in Education* ,1997-04      **Open and Distance Learning in the Developing World** H. D. Perraton,2000 This revised and updated edition of *Open and Distance Learning in the Developing World* sets the expansion of distance education in the context of general educational change and explores its use for basic and non formal education schooling teacher training and higher education Engaging with a range of topics this comprehensive overview includes new material on non formal education mass communication approaches to education about HIV AIDS and recent literacy work in India South Africa and Zambia schooling new research projects in open schooling in Asia and subsaharan Africa and interactive radio instruction in South Africa the impact of new technology and globalisation learning delivered through the internet and mobile learning the political economy international agencies the role of private sector and funding With its critical appraisal of the facts and examination of data about effectiveness this book provides answers to problems and poses key questions for the consideration of policy makers educational practitioners and all professionals involved in implementing and delivering sustainable open and distance learning      **Educational Guide of Pakistan** ,2003      *Costs and Finance of Higher Education in Pakistan* Rosemary T. Bellew,Joseph DeStefano,1991 Available educational resources could be used more effectively by reducing the proportion of nonteaching employees most of them servants and by reallocating those resources to faculty and instructional materials Pakistan s government should not allocate more resources to the sector until it has established better mechanisms for allocating resources and has established incentives and sanctions to improve institutional performance      *Learning and Performance Assessment: Concepts, Methodologies, Tools, and Applications* Management Association, Information Resources,2019-10-11 As teaching strategies continue to change and evolve and technology use in classrooms continues to increase it is imperative that their impact on student learning is monitored and assessed New practices are being developed to enhance students participation especially in their own assessment be it through peer review reflective assessment the introduction of new technologies or other novel solutions Educators must remain up to date on the latest methods of evaluation and performance measurement techniques to ensure that their students excel *Learning and Performance Assessment Concepts Methodologies Tools and Applications* is a vital reference source that examines emerging perspectives on the theoretical and practical aspects of learning and performance based assessment techniques and applications within educational settings Highlighting a range of topics such as learning outcomes assessment design and peer assessment this multi volume book is ideally designed for educators administrative officials principals deans instructional designers school boards academicians researchers and education students seeking coverage on an educator s

role in evaluation design and analyses of evaluation methods and outcomes      The Migration Conference Abstracts Book  
The Migration Conference Team,2022-09-07 The Migration Conference is the largest international annual academic event on migration with a global scope and participation Participants of the TMC2022 Rabat have come from all around the world presenting and discussing migration Researchers from over 70 countries have presented their work at the Conference The conference entertained 3 plenary sessions 6 panel discussions 4 workshops and 1 movie screening over four days 8 sessions were held in French and Arabic while 6 sessions in Spanish and 3 sessions were in Turkish The topics covered in the conference included integration acculturation migration policy and law labour markets theory and methods in migration studies culture communication climate change conflicts insecurities media gender remittances high skilled migration and several other key topics Several sessions have focused on migration in Morocco and North Africa [www.migrationconference.net](http://www.migrationconference.net) [migrationeventfb@me](mailto:migrationeventfb@me) [MigrationConferenceEmail@migrationscholar@gmail.com](mailto:MigrationConferenceEmail@migrationscholar@gmail.com)      *New Trends In Qualitative And Quantitative Methods In Libraries: Selected Papers Presented At The 2nd Qualitative And Quantitative Methods In Libraries - Proceedings Of The International Conference On Qqml2010* Anthi Katsirikou,Christos H Skiadas,2011-08-31 This unique volume presents the latest scientific achievements of library researchers and professionals on the Qualitative and Quantitative Methods of Libraries Scholars and professionals have now an information resource on methodological tools for library services Except for the new technologies that facilitate the innovation of libraries it is the underlying policy and functional changes that have the most lasting effect on the scholarly operation that explains why this volume is important in the field or market It also explores in detail the areas covering library methodologies marketing and management statistics and bibliometrics content and subject analysis users behaviors and library policies that play an important role at every aspect of library research in the twenty first century      Open and Distance Learning in the Developing World Hilary Perraton,2012-11-12 This revised and updated edition of Open and Distance Learning in the Developing World sets the expansion of distance education in the context of general educational change and explores its use for basic and non formal education schooling teacher training and higher education Engaging with a range of topics this comprehensive overview includes new material on non formal education mass communication approaches to education about HIV AIDS and recent literacy work in India South Africa and Zambia schooling new research projects in open schooling in Asia and subsaharan Africa and interactive radio instruction in South Africa the impact of new technology and globalisation learning delivered through the internet and mobile learning the political economy international agencies the role of private sector and funding With its critical appraisal of the facts and examination of data about effectiveness this book provides answers to problems and poses key questions for the consideration of policy makers educational practitioners and all professionals involved in implementing and delivering sustainable open and distance learning      *Articles in ITJEMAST V13(10) 2022* , Published articles in ITJEMAST V13 10      **Distance and Blended Learning in Asia** Colin Latchem,Insung Jung,2009-07-15 Distance

and Blended Learning in Asia is a unique and comprehensive overview of open distance learning ODL and information and communication technology ICT in Asian education and training Broad in coverage this book critically examines ODL and ICT experiences from Japan to Turkey and from Sri Lanka to Mongolia drawing conclusions from the successes and failures and recommending ways in which planning management and practice may be developed for the world's largest concentration of adult open and distance learners This pioneering book draws on Asian theory research and practice to identify the strengths weaknesses and challenges in all sectors of Asian education and training It critically and insightfully discusses the ideas skills and practices that are necessary to advance knowledge in leadership and management professional development innovation and quality assurance and research and diffusion Distance and Blended Learning in Asia provides an insightful informative and critical review of ODL ICT developments in schools open schooling colleges universities workplace training professional development and non formal adult and community education The book is an invaluable reference for ODL ICT professionals educators and students anywhere in the world and is essential reading for all of those involved in ODL ICT in Asia

**Educational Technology** Mr. Rohit Manglik, 2024-04-06 EduGorilla Publication is a trusted name in the education sector committed to empowering learners with high quality study materials and resources Specializing in competitive exams and academic support EduGorilla provides comprehensive and well structured content tailored to meet the needs of students across various streams and levels

**Proceedings of the International Conference on IT Convergence and Security 2011** Kuinam J. Kim, Seong Jin Ahn, 2011-12-07 As we entered the 21st century the rapid growth of information technology has changed our lives more conveniently than we have ever speculated Recently in all fields of the industry heterogeneous technologies have converged with information technology resulting in a new paradigm information technology convergence In the process of information technology convergence the latest issues in the structure of data system network and infrastructure have become the most challenging task Proceedings of the International Conference on IT Convergence and Security 2011 approaches the subject matter with problems in technical convergence and convergences of security technology by looking at new issues that arise from techniques converging The general scope is convergence security and the latest information technology with the following most important features and benefits 1 Introduction of the most recent information technology and its related ideas 2 Applications and problems related to technology convergence and its case studies 3 Introduction of converging existing security techniques through convergence security Overall after reading Proceedings of the International Conference on IT Convergence and Security 2011 readers will understand the most state of the art information strategies and technologies of convergence security

**Learning and Teaching in Distance Education** Otto Peters, 2013-04-03 This unique and comprehensive overview of open and distance education is written by one of the best known names in the field It integrates historical contemporary and future aspects of distance education Packed with international case studies it goes beyond looking at the methods and technology of distance education giving Otto Peters

renowned visions on the sociological and social impacts of distance education Now published in paperback for the first time this new edition includes a new section on virtual universities A major contribution to thinking on open and distance education this new edition will reach an even wider audience      *Structural Equation Modeling Approaches to E-Service Adoption* Akgül, Yakup, 2019-04-19 With the modernization of services offered through the internet many traditional face to face services have adopted new e service phenomena Especially prevalent among the younger generations this change in service has promoted many industries to rethink how to best reach their consumers using modern technology Structural Equation Modeling Approaches to E Service Adoption is a pivotal reference source that aims to share the latest empirical research findings within technology acceptance information systems information technology human computer interaction and management information systems While highlighting topics such as e commerce internet banking and technology acceptance this publication explores the understanding of today s e services in a dynamic and complex environment as well as the methods within the field of information systems and information technologies This book is ideally designed for academics students managers and scholars interested in the up and coming research surrounding the field of information technology

**The Costs and Economics of Open and Distance Learning** Greville (Lecturer Rumble, 2012-10-12 Dissecting in detail the arguments underlying the costs and economics of open and distance learning this text should give the reader an insight and the confidence to cost their own open and distance learning projects      **Documentation of Educational Research in Pakistan, 1947-1990** ,1990      Cyberspace, Distance Learning, and Higher Education in Developing Countries ,2004-06-01 Amidst the euphoria about the new frontiers of technology sometimes perceived as a panacea for expansion of higher education in developing countries there is a need to analyze persistent and new grounds of unequal opportunity for access learning and the production of knowledge This volume addresses fundamental questions about the educational process such as The use of technology in higher education for a holistic educational system for social development The actual technological capacity in Africa and possibilities for virtual higher education Cultural relevance of the curriculum and pedagogy Pedagogy and gender in cyberspace education Perils of externally driven distance education programs in Africa and the quest for ownership towards development Challenges and opportunities in the making of knowledge society in an Asian context Strategies to promote constructive virtual higher education in Africa and Asia

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