Workbook answer key

Unit 1 All about you

Lesson A Hello and good-bye pp. 2-3 Exercise 1 A

T. O. Hill. 2. a. Hi, I'm Lucille. Nice to meet you. 3. b. I'm fine, thanks. 4. a. See you later. 5. b. Bye. See you tomorrow.

6. a. Good, thanks. How are you?

1. April Hello. Anna Hit. Jack Nice to meet you.

Julie How are you? Sonio I'm fine

3. Mike Have a good evening.

4. Joan Good night. Mary See you

0

Jenny Good morning Sandra : Jenny I'm fine / Fine / Good: How are you? Sandra Have Jenny You

Lesson B Names no. 4-5

Exercise 1

name tast firest. Specifi

MARS.

Exercise 2

Answers will vary.

Exercise 3

Receptionist Are MM-Young arm Receptionist 7.00 Sergio Am Receptionist are Sergio Times Receptionist Are Sergio 100 Receptionist "re: "re-

David Are you Letti I'm not Leti Are you David. I aim: Are we Lett we are

Exercise 4:

Answers will vary. Possible answers may include:

1. Yes, Lam. / No, I'm not.

2. Yes, Lam. / No. I'm not.

I'm fine, thanks. / Fine, thanks. / Good, thanks.

4. Yes, we are. / No, we're not.

5. Yes, I am. / No, I'm not. / No, I'm single.

Lesson C Personal information on 6-7 Exercise 1

zero; one; two; three; four; five; six; seven; eight; nine; ten

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Exercise 2

TOUCHSTONE

Exercise 3:

It's Brokaw. / Brokaw. / My last name's Brokaw.

My first name is Mark, / It's Mark, / Mark,

My middle initial is A. / It's A. / A.

My email address is mab@cup.org. / It's mab@cup.org. / mabancup.org.

My (tele)phone number is 740-555-2968. / It's 740-555-2968. / 740-555-2968.

Yes, I'm an English student. / Yes, I am. / Yes.

My (English) teacher's name is Mrs. Roberts. / Her name is Mrs. Roberts. / It's Mrs. Roberts. / Mrs. Roberts.

Exercise 4

Answers to the questions will vary. Possible answers may

- A What's your name?
 - 8 My name is Elizabeth Ramos, / It's Elizabeth Ramos. / Elizabeth Ramos.
- 2. A What's your cell phone number?
 - B. My cell phone number is 555-8422. / It's 555-8422. / 555-8422. / My phone number is 555-8422. / My number is \$55-8422.
- A What's your email address?
 - B My email address is dhanson@cup.org. / It's dhanson@cup.ore. / dhanson@cup.ore.

Answer Key Touchstone Workbook Unit 1

Michael McCarthy, Jeanne McCarten, Helen Sandiford

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web jul 8 2020 step 1 analyze your market and segment customers the first thing to do when creating your sales territory plan is identify your business environment start with researching what is going on in your territory or vertical market figure out which approach you can use to drive the most sales

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web aug 3 2023 as territory sales plans are strategies that help you target the right customers for your product and implement goals about income and consistent sales growth over a period of time these work for organizations that focus their efforts on different geographic locations