



2025 Edition Black Friday Sale

Kavita Chandran, Saldene Lyte



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retelling delivers classic literature like you've never seen think whale vibes savage clapbacks and nautical nonsense Perfect for fans of satirical fiction parody books and funny novels who crave a fresh take on Melville's masterpiece Will Moby swim free or will Ahab's obsession sink them all Grab this irreverent adaptation now and ride the wave of literary satire

Accounting: Business Reporting for Decision Making, 9th Edition Jacqueline Birt, Keryn Chalmers, Suzanne Maloney, Albie Brooks, David Bond, Judy Oliver, 2025-11-24 Birt's Accounting Business Reporting for Decision Making 9th Edition is the market leading text for core accounting units in business and commerce degrees specifically designed for first year students across all business disciplines including marketing and HRM What sets this text apart is its focus on the connection between accounting and business decision making presented from a management and stakeholder perspective rather than a technical accounting view

Headlines That Matter Kavita Chandran, Saldene Lyte, 2025-08-01 An in depth exploration of how breaking news affects investor sentiments and trader decisions and ultimately the stock market Glued to their screens for news alerts financial traders must quickly decipher which ones are most reliable in order to make effective trading decisions Journalists know that the headlines they craft must instantly grab the attention of a trader This book focuses on the relatively unknown Headlines desk in newswire services where journalists type breaking news for subscribers and the public Drawing on their experiences as former Bloomberg headline writers Chandran and Lyte reveal the processes of these teams that deftly link the two sides of news information and interpretation The insights this book offers will benefit students of both business journalism and finance as well as CEOs corporate communications directors wealth managers investors and traders

Meta Ads Demystified: A Proven System to Skyrocket Online Sales ANANT RAM BOSS, 2025-04-26 Imagine you're a digital entrepreneur with a vision a yoga course that transforms lives an eBook that inspires action a coaching program that empowers businesses or a set of design templates that sparks creativity You've poured your heart into creating a product that solves real problems but now comes the hard part getting it in front of the right people You know your audience is out there scrolling through Instagram Stories engaging with Facebook posts or searching for solutions to their challenges The question is how do you reach them captivate them and convert them into paying customers without draining your budget or losing sleep over inconsistent results Welcome to Meta Ads Demystified A Proven System to Skyrocket Your Online Sales the ultimate guide for digital entrepreneurs ready to harness the power of Meta Ads the advertising platform that spans Facebook and Instagram reaching over 3.2 billion monthly active users as of 2025 This isn't just another marketing book it's a comprehensive actionable system designed to transform your digital business by turning clicks into consistent scalable revenue Whether you're a course creator coach author or creator of digital products this book equips you with the structure strategy and scaling techniques to master Meta Ads and make Facebook and Instagram your growth engine From building high converting funnels to nailing precise targeting optimizing for maximum ROI and scaling without losing momentum Meta Ads Demystified is your roadmap to cracking the code of Meta Ads and achieving predictable

explosive online sales

What Is Meta Ads Demystified

Meta Ads Demystified is a step by step blueprint tailored for digital entrepreneurs who want to leverage Meta Ads to grow their businesses with confidence and consistency Unlike generic advertising guides this book focuses on the unique needs of digital products intangible high value offerings like online courses coaching programs eBooks or digital downloads that thrive on niche audiences compelling storytelling and scalable funnels It s built around three core pillars

Structure

A clear repeatable campaign framework that simplifies Meta Ads complexity from choosing objectives to designing funnels and creatives

Strategy

Data driven tactics for targeting high intent audiences crafting ads that convert and optimizing funnels to maximize engagement and sales

Scaling

Proven methods to automate optimization expand reach and sustain growth turning Meta Ads into a predictable revenue machine

This system is grounded in real world applications with examples and case studies showcasing digital entrepreneurs like a yoga coach generating 100 leads at 1 50 each or an eBook author achieving a 5x ROAS bringing strategies to life Whether you re a beginner launching your first 100 month campaign or an advanced marketer scaling to 10 000 month Meta Ads Demystified adapts to your goals budget and niche from wellness to education to creative services

Why Meta Ads for Digital Entrepreneurs

Meta Ads is a game changer for digital products offering unparalleled opportunities to connect with your ideal audience With 3 2 billion users across Facebook and Instagram it s a goldmine for reaching yoga enthusiasts aspiring writers small business owners or creative professionals Here s why Meta Ads is a must have tool for digital entrepreneurs

Laser Focused Targeting

Meta s AI driven targeting lets you pinpoint your audience using Lookalike Audiences based on your best customers interest targeting e g Mindfulness for a yoga course or retargeting e g website visitors who didn t buy This ensures your ads reach people ready to engage

Dynamic Creative Formats

From 15 second Instagram Reels to Facebook Carousel ads Meta s visual formats let you showcase your product s value whether it s a yoga pose video a coaching testimonial or an eBook preview in ways that captivate and convert

Scalable Funnels

Build multi stage funnels awareness lead generation sales to guide prospects from a free lead magnet e g 5 Yoga Tips PDF to a high value purchase e g 297 course maximizing conversions and AOV Average Order Value

Cost Effective Entry

Start with as little as 5 20 day making Meta Ads accessible for bootstrapped entrepreneurs with the ability to scale as you hit KPIs like 1 5% CTR or 4x ROAS

Real Time Optimization

Meta s analytics and AI tools e g Advantage Placements Dynamic Creative provide instant feedback on metrics like CTR CPL Cost Per Lead CPA Cost Per Action and ROAS letting you optimize on the fly

Example A coaching program targets a 1% Lookalike Audience with a Facebook ad offering a Free Productivity Guide The campaign generates 200 leads at 1 80 CPL with a 5 email sequence converting 10% to a 199 program yielding a 4x ROAS This precision and scalability make Meta Ads ideal for digital products

The Challenges You ll Face and How This Book Solves Them

Meta Ads potential comes with challenges that can frustrate even seasoned marketers Without a clear system you risk wasting time money and momentum Common pitfalls include

Complexity Overload

Meta Ads Manager s myriad options objectives

audiences placements bidding strategies can overwhelm beginners and pros alike Meta Ads Demystified simplifies this with a structured blueprint Chapter 35 that guides you through every decision Wasted Budget Poor targeting weak creatives or high ad fatigue Frequency 3 can spike CPM 15 or CPA 20 draining budgets The book teaches data driven strategies Chapter 5 Chapter 10 to optimize for low CPL 1 3 and high ROAS 3x Ad Fatigue Overexposed ads lose impact tanking CTR and raising costs Chapter 31 You ll learn to refresh creatives and rotate audiences to keep engagement high Policy Rejections Ads violating Meta s rules e g excessive text misleading claims get rejected halting campaigns Chapter 34 The system provides compliance tips and appeal processes to keep ads live Inconsistent Results Sporadic wins without a repeatable process stall growth The book delivers a scalable system Chapter 35 with automated rules and Advantage tools for predictable revenue Scaling Struggles Increasing budgets or audiences can disrupt performance You ll master gradual scaling 20 50% weekly to maintain ROAS Chapter 16 Example A beginner course creator faces rejected ads and a 0 7% CTR Using Meta Ads Demystified they revise creatives to comply with policies target a 3% Lookalike Audience and refresh ads biweekly boosting CTR to 1 8% and generating 50 leads at 2 CPL What You ll Learn in Meta Ads Demystified Meta Ads Demystified is a comprehensive system organized around three pillars Structure Strategy and Scaling each packed with actionable insights to master Meta Ads Structure Building a Campaign Foundation Create a repeatable blueprint with clear objectives e g Lead Generation Conversions multi stage funnels awareness leads sales and budget allocations Chapter 7 Chapter 20 Develop a creative library of videos Carousels and images with compelling copy e g Join 5 000 Students and a testing cadence to ensure consistency Chapter 10 Chapter 21 Example A yoga coach builds a funnel offering a free Stress Relief Planner retargeting leads with a 29 mini course and selling a 97 course with a 500 month budget split 50% top funnel 30% middle 20% bottom Strategy Driving Engagement and Conversions Master precision targeting with Lookalike Audiences interest targeting and retargeting to reach high intent buyers Chapter 5 Chapter 30 Craft compelling creatives using 10 20 second Reels social proof and urgency to boost CTR 1 5% Chapter 29 Optimize funnels with lead magnets email nurturing 5 7 email sequences and upsells to maximize AOV Chapter 27 Use bidding strategies like Lowest Cost and Cost Cap to control costs and scale efficiently Chapter 25 Example An eBook author targets Writing interests with a Carousel ad generating 150 leads at 1 50 CPL and converting 8% to a 49 eBook via email achieving a 4x ROAS Scaling Automating and Growing for Long Term Success Automate optimization with rules e g Pause if CTR 1 5% and CPL

Conversion Hacks That Explode Your Sales The Little-Known Secrets to Skyrocketing Revenue Silas Mary, 2025-02-22 Want to turn more leads into paying customers without spending more on ads Conversion Hacks That Explode Your Sales is your ultimate guide to unlocking the little known secrets that top marketers use to skyrocket revenue and maximize every sale Whether you re an entrepreneur business owner or sales pro this book will teach you the exact strategies to boost conversions increase customer spending and build a high profit business with less effort Inside you ll discover the psychology behind why people buy and how to use it to your

advantage You ll learn proven copywriting techniques pricing tricks and persuasive strategies that create irresistible offers From optimizing landing pages to using social proof and urgency this book breaks down the sales hacks that turn visitors into buyers fast But conversions don t stop at the first sale You ll also learn how to upsell cross sell and create repeat customers who spend more and stay loyal to your brand These battle tested strategies work whether you re selling products services or digital offers If you re ready to stop leaving money on the table and start closing more sales with ease Conversion Hacks That Explode Your Sales is your go to playbook for turning traffic into profits Let s boost your revenue and scale like never before

Create an Offer That Disrupts the Market: The Innovation Strategy for Entrepreneurs Simon Schroth,2025-04-05 In today s fast paced business world the key to standing out is innovation Create an Offer That Disrupts the Market shows you how to design groundbreaking offers that shake up your industry and capture your audience s attention This book reveals the secrets of creating products services or business models that are so unique and valuable they force competitors to take notice You ll learn how to identify market gaps think outside the box and create offers that deliver unmatched value to your customers The book provides actionable strategies for testing and validating your ideas as well as how to build a marketing strategy that amplifies the disruptive nature of your offer Whether you re launching a new product service or business model this book teaches you how to innovate in a way that captures the imagination of your audience and sets you apart from the competition If you want to create an offer that disrupts your market and positions you as a leader Create an Offer That Disrupts the Market provides you with the blueprint to break the status quo and create something truly groundbreaking

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Anglicisms cases in which English expressions are translated verbatim and cases when words in a recipient language change their meaning due to English influence This volume offers a multi layered perspective on how Anglicisms develop and blend into different languages and readers are presented with a nuanced understanding of contact induced language change This book will appeal to students and scholars interested in language contact World Englishes language policy and planning bilingualism and lexicography

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