



Ask For It

Eliakim Littell, Robert S. Littell



Ask For It:

Summary of Linda Babcock & Sara Laschever's Ask For It Everest Media, 2022-05-24T22:59:00Z Please note This is a companion version not the original book Sample Book Insights 1 If you're a woman you may have a voice in your head that whispers Are you sure you're as good as you think you are or Why can't you be happy with what you've got The voice of a society that hasn't progressed nearly as far as we'd like to think 2 Women don't ask for what they want and need and as a result they suffer severe consequences The difference in the rate of asking between male and female students in Linda's negotiation class indicates that women aren't using negotiation to promote their careers as much as they could be 3 Linda found that men initiate negotiations to advance their own interests about four times as frequently as women do She also found that men use negotiation to improve their positions much more than women do 4 Women are often not negotiating their salaries and this can be extremely costly for them Not negotiating your salary can lead to outrageously expensive consequences down the road **The Ask** Laura Fredricks, 2017-10-31 Asking is more than a skill it's a lifestyle The Ask is your personal manual for building the best most fulfilling personal and professional life possible Crafting the perfect ask can fund your new business support your favorite charity and get more quality time with your significant other but it can do so much more than that It can change your life In learning how to ask for what you really want and deserve you lose your fear of rejection and judgement You create the greatest sense of self worth that no one can give you you give it to yourself when you ask The critical moment is when you turn your skills inward and make the hardest asks the ones you ask yourself This book is designed to make you an Exceptional Asker and in the process give you the confidence and skills you need to achieve all your goals and realize your dreams You'll learn how to prepare what words to use what to avoid and how to follow up and you'll purge the natural hesitancy that has been holding you back for so long Asking is about empowerment It shows the world that what you want matters It defines who you are where you're going and who will be by your side This book provides over 175 sample asks with clear actionable steps to help you claim your space in relationships at work and in the world Rewrite your own rulebook and find empowerment in asking Learn the simple five steps to craft the perfect ask Discover the secret of the ask it's two sentences and a question Remove your Money Blockers and turn a bad ask into a win Conquer the hardest asks you'll ever make the ones you ask yourself Mastering the art of the ask reconfigures your approach to life and changes the way you tackle challenges and goals The Ask gives you the skills and the mindset you need to accomplish anything you can dream **Askers, Seekers, Knockers : I ASKED** Carolyn McMillon, 2017-10-05 An admired civil servant reveals the principles and life lessons she learned that transformed her thinking and actions from poverty level living to a successful life and career in the federal government as a member of the Senior Executive Service Askers Seekers and Knockers I ASKED takes you on a journey filled with life lessons and experiences that demonstrate how anyone can create their own personal journey to success Through deliberate persistent and dedicated actions Carolyn Jean McMillon illustrates a powerful and

inspirational step by step process to help you design a personal plan of action to get you from where you are today to the success you desire tomorrow McMillon demonstrates through the principles of Asking Seeking and Knocking that it is not your beginning that dictates where you end up but your choices She makes a dare to every reader that forces them to evaluate the what ifs of life So what if you were not born a member of the privileged class did not receive an Ivy League education were not fortunate enough to have a formal mentor to take you under their wings did not have that stellar job assignments did not finish school had a broken home life and a dysfunctional family have more than your share of life s obstacles and challenges were not fortunate enough to have a pre planned successful path laid out for your life and the I did not have and what ifs list could go on and on and on If you have grown tired of having a pity party and using one excuse after another as reasons why you are suffering with lack in your life this book is definitely for you An engaging and powerful storyteller McMillon uses enlightening parables and vignettes to offer sage advice and wisdom about making choices that impact one s life Through positive thought provoking exercises this book enables readers to map out their own personal journey to success by getting rid of limiting beliefs and self defeating doubts and putting into action new directions that will take them to their high places in life When you give up the pity party stop blaming things that you can t change and focus on changing the things you can your circumstances will change Why is McMillon so adamantly sure that you can transform and change the direction of your life Because she did it

Ask for It Sylvia Day,2012-10-04 Ask for It is a daring lusty tale of a young woman s resistance and surrender to a man she jilted England 1770 As an agent to the Crown Marcus Ashford has fought numerous sword fights and dodged bullets and cannon fire But nothing arouses him more than his hunger for former fiance Elizabeth Years ago she d abandoned him for the boyishly charming Lord Hawthorne But now Marcus has been ordered to defend Elizabeth from her husband s killers and he has sworn to do so while tending to her other more carnal needs He will be at her service in every sense Fans of E L James will love this erotic romance from the multimillion bestselling author Sylvia Day Praise for Sylvia Day Move over Danielle Steel and Jackie Collins this is the dawn of a new Day Amuse Several shades darker and a hundred degrees hotter than anything you ve read before Reveal

Ask Like an Auctioneer Dia Bondi,2023-11-14 When we ask we aim low asking for what we think we can reasonably get afraid of risking too much and get nothing at all The result We leave money and opportunity on the table Communications coach Dia Bondi has helped thousands of women advocate for themselves by making big asks In Ask Like an Auctioneer she outlines a six step framework that will help you strategically and confidently ask for more maximizing the potential of every ask every time A communications coach for two decades Bondi works with top CEOs VC backed founders innovators and creatives to speak powerfully and elevate their impact After training as an auctioneer Bondi translated the strategies she learned from the fundraising auctioneering stage into a program that helps women ask for more in their career and life Based on Bondi s wildly successful keynotes and workshops Ask Like an Auctioneer is an actionable guide that shows you the secret to getting

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