

EXAMPLE ON HOW TO ANSWER CASE STUDY?

Sample case :

Farid was a director of Lotos Mall. He instructed his manager to sell some items at the higher price than they advertised. Thus, the company had been sued for misdescription offences. Farid has been blamed for the offence. However, Farid claimed that the company that was to be blame for the offence, not him. Was the offence committed by Lotos Mall or by Farid?

1. Issue :

- a. Whether the company can be blamed solely for the offences or not
- b. Whether farid can be held responsible for that offences of misdescription of price or the Lotos Mall?

2. Formulation : In Farid situation, Farid should be held responsible for the offence. It is because he had given instruction his manager to sell some of the items at a higher price. When a company commit wrong action, the company cannot think or act by himself to commit such wrong action. Thus we have to look behind the veil of the company to determine the person who shall be responsible for the wrong doing.

3. Legal Principle and supporting case :

Section 20 CA provides that a company incorporated under this Act is a body corporate and shall :

- (a) have legal personality separate from that of its members; and
- (b) continue in existence until it is removed from the register.

Further, **Section 21** states that the companies will have unlimited capacity and will be capable of exercising all the functions of a body corporate and have the full capacity to carry on or undertake any business or activity including:

- (a) to sue and be sued;
- (b) to acquire, own, hold, develop or dispose of any property;
- (c) to do any act which it may do or to enter into transactions.

A company shall have the full rights, powers and privileges for the above purposes.

Supporting case :

In the case of **SALOMON v SALOMON & CO. LTD**

Salomon, a sole trader as a leather and boot merchant sold his business to Salomon & Co. Ltd, a company he formed with his wife and children. Payment for the purchase was partially effected debentures issued by the company to Salomon. The company later went into liquidation and its assets were not enough to satisfy its creditors. Mr. Salomon however claim priority over the other debtors as he was a secured creditor.

Held: Mr. Salomon the creditor is a person separate and distinct from Salomon & Co. Ltd even though Mr. Salomon was the majority shareholder of the company.

LEE v. LEE'S AIR FARMING (1961) AC 12

Answer Of International Business Case Study Questions

Shasha Hu



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Doing Good Business In China: Case Studies In International Business Ethics Stephan Rothlin, Dennis Mccann, Parissa Haghirian, 2021-06-08 The 46 original case studies featured in this book demonstrate that in many business sectors local people and foreigners are responding to the challenges of achieving business success while competing with integrity Cases are divided into eight sub topics discussing internet and social media issues labor issues corporate social responsibility product and food safety Chinese suppliers and production environmental issues corporate governance as well as business and society in China Each case is followed by a discussion section with questions to prompt reflection This book is a valuable resource for students of International Business and Management as well as entrepreneurs and business managers working and doing business in China

International Business Strategy Alain Verbeke, 2009-01-12 This textbook shows how the key concepts from business strategy literature can be applied to create successful global business

Contemporary International Business in the Asia-Pacific Region Alain Verbeke, Robin E. Roberts, Deborah Delaney, Peter Zámboorský, Peter Enderwick, Swati Nagar, 2019-04-02 This text introduces students to core business concepts and comprehensively covers a range of key areas in international business

International Business Case Studies For the Multicultural Marketplace Robert T. Moran, David O. Braaten Ph.D., John Walsh, D.B.A., 2013-01-11 An important collection of international case studies and commentary from the award winning authors of Managing Cultural Differences A comprehensive exploration of all aspects of multicultural management from forming strategic alliances to negotiations to marketing and service excellence

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International Business, International Adaptation Shad Morris,James Oldroyd,2023 With the incisive and comprehensive exploration of international business in the modern world in this edition of International Business an accomplished team of educators and business practitioners delivers a revitalized approach to the discipline that brings international business to life This edition of the book includes one of a kind chapters on sustainability poverty and innovation as well as explorations of the COVID 19 pandemic and its effects on commerce the business implications of social and civic justice race and inequality debates and new case studies including one on equity diversity and inclusion at Microsoft The book efficiently prepares students for the global economy and transforms the authors impressive international experience at multinational corporations into an indispensable pedagogical resource This international adaptation further strengthens the bond between the readers and the contemporary world of international business through the introduction of new case studies caselets illustrations and exhibits related to India Australia bilateral trade association solar mammas of Sudan evolution of Islamic banking in Tanzania McDonald s kosher menu in Israel and so on It takes us through the emerging factors affecting the international business such as digital transformation and global supply chain strategies post COVID 19 Critical thinking questions added at the end of each chapter will encourage the students to think analytically and delve deeper into the topic

Management with Online Study Tools 12 Months Danny Samson,Timothy Donnet,Richard L. Daft,2017-10-25 Samson Daft Donnet s Management is a robust foundation text providing a balance of broad theoretical content with an engaging easy to understand writing style It covers the four key management functions planning organising leading and controlling conveying to students the elements of a manager s working day Along with current management theory and practice the authors integrate coverage of innovation entrepreneurship agile workplaces social media and new technology throughout This sixth edition features a new author on the team and contains updates to content based on recent research Real life local and international examples showcase the ongoing changes in the management world Focusing on a skills approach they bring concepts to life for students supporting motivation confidence and mastery Each part concludes with a contemporary continuing case study focusing on car company Toyota as it faces managerial challenges and opportunities in the region

International Business Dr. V.C. Sinha,2020-06-03 International Business by Dr V C Sinha is a publication of the SBPD Publishing House Agra The book

covers all major topics of International Business and helps the student understand all the basics and get a good command on the subject **LOGISTICS MANAGEMENT FOR INTERNATIONAL BUSINESS** SUDALAIMUTHU, S. ,RAJ, S. ANTHONY ,2009-04-18 In today s globalised economic development international transactions form an integral part of economic activities Logistics Management encompasses planning and management of all activities involving sourcing and procurement of cargo by effective and economically feasible coordination and collaboration with channel partners and provision of product and service packages from point of origin to point of consumption at the right time and at the right place This book gives with theoretical and practical expertise a comprehensive coverage of the logistic concepts techniques and their applications in the world cargo industry Besides it provides an in depth understanding of the strategic framework of Logistics Management the technologies and the components used in logistic operations It also covers export import trade and documentations shipping formalities warehouse and inventory management ERP concepts logistics operation of major ports and more Key Feature Case Studies are provided at the end of most chapters which tend a practical orientation to the subject This book is primarily intended as a text for postgraduate students of Management MBA MIB and Commerce M Com IB It will also prove useful for the students of those engineering disciplines where the subject is prescribed as an elective course In addition practising managers in international business will find the book valuable as a reference **400+ Interview Questions & Answers For Abogado Corporativo Role** CloudRoar Consulting Services,2025-08-15 Prepare for Abogado Corporativo interviews with 400 questions and answers covering corporate law compliance contracts and legal advisory workflows Each answer highlights technical knowledge problem solving and professional ethics Portfolio and scenario guidance ensures candidates excel in corporate legal practice and consultancy roles **Standing On The Shoulders Of International Business Giants: In Memory Of Yair Aharoni** Arie Y Lewin,Ravi Ramamurti,Elizabeth L Rose,2024-03-04 This book serves as an introductory volume to Yair Aharoni s remarkable impact on international business IB research Most IB researchers will be familiar with at least one aspect of his work but relatively few will be familiar with his broader body of work as it spans so many of the issues addressed today in IB and strategy This book aims to introduce readers to the depth and breadth of his impact Unquestionably a founder of the IB field over the course of his long career Aharoni influenced its earliest development and driven by a deep connection to policy and managerial practice continually challenged conventional thinking on IB and strategy He generated seminal insights into many aspects of why and how firms internationalize including managerial decision making processes the strategies employed by state owned enterprises the interaction between firms and governments and the foreign expansion of firms including small and medium sized enterprises SMEs and those operating in the service sector based in small and open economies His research contributed to several salient research directions including the behavioral theory of the firm emerging market multinationals international entrepreneurship the service economy and non market strategies Aharoni was also an influential educator having served as the founding dean of two top

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Guzek,2024-06-14 International Business and Culture Challenges in Cross Cultural Marketing and Management explores the intricate relationship between culture and business offering valuable insights for both practitioners and scholars The authors delve into the profound impact of cultural dimensions on various aspects of international business marketing human resource management and organisational structure They examine the theoretical frameworks underpinning these studies through a meticulous narrative literature review and case studies The significance of understanding cultural influences on business decisions becomes paramount in an increasingly interconnected world The book addresses challenges faced by companies operating across diverse cultures emphasising the need for adaptation in international marketing and management Based on practical examples the research focuses on identifying the most culturally sensitive areas in international business and explores the crucial cultural determinants influencing engagement with foreign markets The book s theoretical background spans international business marketing and management and it is intertwined with cultural concepts from Hofstede and Hall It consists of 16 chapters covering marketing and communication strategies across cultures cultural aspects of international business and cross cultural management based on practical examples of Duracell Inc PepsiCo Volkswagen VELUX Group and

Amica Group among others The book highlights the undeniable interconnectedness of culture and business As businesses expand internationally the symbiotic relationship between culture and business remains a pivotal factor influencing success and growth

Case Study Methodology in Higher Education Baron, Annette,McNeal, Kelly,2019-06-28 In higher education case studies can be utilized to have students put themselves into problems faced by a protagonist and by doing so address academic or career related issues Working through these issues provides students with an opportunity to gain applied perspective and experiences Professors in higher education who choose this method of teaching require navigational tools to ensure that students achieve stated learning objectives Case Study Methodology in Higher Education is an essential research publication that focuses on the history and theories relating to case study methodology including techniques for writing case studies and utilizing them in university settings to prepare students for real life career related scenarios This publication features a wide range of topics such as educational leadership case writing and teacher education It is essential for educators career professionals higher education faculty researchers and students *International Business Management* Pradip Kumar Sinha,Sanchari Sinha,2009 In today s rapidly changing scenario of the world the study of international business management has become necessary for management students This book has been developed to set a new standard for international business textbooks The book provides a comprehensive and up to date coverage of all the related world issues with special reference to India It is written in simple language and maintains an integrated and logical flow from beginning to end The book mainly focuses on managerial implications which caters to the needs of management students The book presents a thorough review of economies and politics of international trade and investment and various functions and forms of Global monetary system It is hoped that this book will definitely be liked and appreciated by the readers students

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