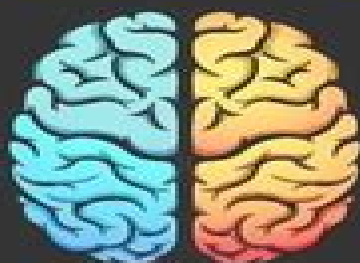


PSYCHOLOGY TRICKS THAT ACTUALLY WORKS



1. If you're trying to sleep, focus on not **moving** and **count to 300**.
2. If someone looks away first from **eye contact**, they find you **attractive**.
3. You can trick your brain into not being hungry if you imagine **you just ate**.
4. If you **smell nice** people are more friendly.
5. If you're **not following me**, we might not see again so I **wish you the best**.

MAD FURRY

Tricks Psychology Of Success

Richard Wiseman



Tricks Psychology Of Success:

The Psychology of Success Judith Leary-Joyce, 2012-12-27 Talent Everybody has it but just how good are you at using it Talented people don't believe in reaching their peak they live a life that crests on any number of new and different waves Some of these peaks may be higher than others some offer totally different challenges and rewards but whatever stage of life they're at they see no reason why they can't fulfil their potential to reach a new high The Psychology of Success shows how you too can live a life of many peaks By speaking to a wide range of people who have experienced both success and failure Judith Leary Joyce has uncovered the secrets of serial achievement Some of these people have already achieved many different career and life peaks some are still getting there and others have resigned themselves to never making it By drawing on these studies and her extensive experience as a psychologist and business coach Judith sets out a clear path for you to follow in your quest to live the most satisfying and rewarding life you can This book will help you Identify the emotional drivers that help you move forward and those that hold you back Explore the attitudes of real life people who are successful and what can be learned from their experience Address your assumptions about life and work and discover how to peak in different ways at different times

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VERTICAL 1 Theme CONFIDENCE Headings RELATIONSHIPS WELL BEING This

vertical helps the reader in gaining the mental strength motivation confidence to approach their lives with a Positive Mental Attitude The ability to be optimistic even in dire situations enables them to develop Emotional Intelligence and have meaningful relationships with their peers and colleagues paving the way for the next level of Competence VERTICAL 2 Theme COMPETENCEHeadings COMMUNICATION CAREERGood Communication is a huge demand from recruiters and employers today In fact it is a pre requisite for success Effective Communication helps the reader to get a head start in their careers They are able to think fast and creatively impress and convince others of their point of view they develop good listening skills thereby gaining an edge over others They become the candidates of choice for promotion and progress VERTICAL 3 Theme COURTESYHeadings ETIQUETTE HABITSThere is a popular saying The First Impression is the last Impression A good first impression is created through effective habits and an ability to say the right thing at the right time to the right person To develop these skills the reader learns to exhibit appropriate behavior in all situations personal and professional Sustained behavior becomes a habit This then becomes part of the reader s basic nature A Good professional need to have strong Language skills Recognizing this need the book has a section in every chapter that highlights important words and Business phrases used in the corporate industry along with their meanings ContentsSoft Skills An OverviewEmotional IntelligenceSelf Image ManagementTeam building and cooperationTime Management and Goal SettingCommunication SkillsVerbal Communication Part 1Verbal Communication Part 2Non Verbal CommunicationLevel 2 CareerLevel 3 Courtesy HabitsResume Writing Job ApplicationsGroup DiscussionPersonal Interviews and Interactions 7

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