

Jerry Yudelson

Marketing Green Buildings Jerry Yudelson, 2020-12-17 Engineers architects and contractors seeking to expand their involvement in the green buildings market need a firm grounding in the marketing strategies and tactics which are being used most successfully in this specialized and growing field This book is intended to serve as an effective tool for professional green building enthusiasts and advocates in presenting green design features sustainable strategies and new products to the potential green building client The author addresses key questions such as How is green building marketing different from other types of professional service marketing What tools and techniques from conventional marketing can be used to greater effect in marketing green buildings What is the size and potential of the green buildings market And how should a firm position itself to succeed in this growing marketplace You ll find clear descriptions of successful strategies and approaches to marketing and selling green building related services as well as up to date information on the role of LEED in green building Marketing Green Building Services Jerry Yudelson, 2012-07-26 Marketing Green Building Services Strategies for Success presents all the information key decision makers need to respond to the fast growing market for green buildings design and construction services and products Completely updated revised and expanded from the author's previous works this book is the one resource you need to succeed in the green building marketplace With a sound grounding in contemporary marketing theory and practice the book assembles hard to find information to assist executives and partners in design and construction firms in crafting competitive strategies that build on their firm strengths while shoring up their weaknesses Since most design and construction firms specialize in particular market sectors the book systematically examines the important market segments for green buildings It also presents key business case justifications for green buildings that help architects engineers and builders to understand client motivations and respond to them with appropriate marketing tactics and communications strategies The book examines how the green building market is adopting certain new products and design approaches information that will help manufacturers and product sales teams to craft appropriate marketing strategies The book also helps owners and developers understand the green building business case and to find out what other leading edge firms and projects have learned how to market and sell green buildings and green developments in a highly competitive marketplace The Encyclopedia of Housing, Second Edition Andrew T. Carswell, 2012-06-13 The second edition of the Encyclopedia of Housing has been updated to reflect the significant changes in the market that make the landscape of the industry so different today and includes articles from a fresh set of scholars who have contributed to the field over the past twelve years Marketing Green Buildings Jerry Yudelson, 2006 Engineers architects and contractors seeking to expand their involvement in the green buildings market need a firm grounding in the marketing strategies and tactics which are being used most successfully in this specialized and growing field This book is intended to serve as an effective tool for professional green building enthusiasts and advocates in presenting green design features sustainable

strategies and new products to the potential green building client The author addresses key questions such as How is green building marketing different from other types of professional service marketing What tools and techniques from conventional marketing can be used to greater effect in marketing green buildings What is the size and potential of the green buildings market And how should a firm position itself to succeed in this growing marketplace You ll find clear descriptions of successful strategies and approaches to marketing and selling green building related services as well as up to date information on the role of LEED R in green building projects Environmental Handbook for Building and Civil Engineering Projects, 1994 This handbook provides practical advice and guidance on the environmental issues that are likely to be encountered at each stage of a building or civil engineering project Blueprint for Greening Affordable Housing Global Green USA, 2012-06-22 Blueprint for Green Affordable Housing is a guide for housing developers advocates public agency staff and the financial community that offers specific guidance on incorporating green building strategies into the design construction and operation of affordable housing developments A completely revised and expanded second edition of the groundbreaking 1999 publication this new book focuses on topics of specific relevance to affordable housing including how green building adds value to affordable housing the integrated design process best practices in green design for affordable housing green operations and maintenance innovative funding and finance emerging programs partnerships and policies Edited by national green affordable housing expert Walker Wells and featuring a foreword by Matt Petersen president and chief executive officer of Global Green USA the book presents 12 case studies of model developments and projects including rental home ownership special needs senior self help and co housing from around the United States Each case study describes the unique green features of the development discusses how they were successfully incorporated considers the project's financing and savings associated with the green measures and outlines lessons learned Blueprint for Green Affordable Housing is the first book of its kind to present information regarding green building that is specifically tailored to the affordable housing development community Handbook of Green Building Design and Construction Sam Kubba, 2016-10-15 Handbook of Green Building Design and Construction LEED BREEAM and Green Globes Second Edition directly addresses the needs of building professionals interested in the evolving principles strategies and concepts of green sustainable design Written in an easy to understand style the book is updated to reflect new standards to LEED In addition readers will find sections that cover the new standards to BREEAM that involve new construction Infrastructure data centers warehouses and existing buildings Provides vital information and penetrating insights into three of the top Green Building Codes and Standards applied Internationally Includes the latest updates for complying with LEED v4 Practices and BREEAM Presents case studies that draws on over 35 years of personal experience from across the world Art Book News Annual. volume 4: 2008Art Book News Annual, volume 4: 2008, Resilient and Responsible Smart Cities Norsidah Ujang, Tomohiro Fukuda, Anna Laura Pisello, Dinko Vukadinović, 2021-08-18 This book focuses on the ways in which resiliency

can foster the transformation of cities There is a growing need for our cities to be transformed into smart cities in this regard tremendous efforts are called for in order to face the environmental challenges that play a major role in the creation or transformation of cities and environments This book covers a broad range of applications and approaches that are smart and resilient which when combined offer much more flexibility concerning the future of our cities Consequently this simple combination which is producing sweeping changes around the globe has attracted considerable attention from scholars and decision makers alike *Construction for a Sustainable Environment* Robert Sarsby, Tamas Meggyes, 2009-11-03 The past fifty years have seen rapid development of public and governmental awareness of environmental issues Engineers and scientists have made tangible contributions to environmental protection However further theoretical and practical developments are necessary to address mankinds growing demands on the environment Construction for a Sustai

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